

HISTORY 404:

INTRODUCTION TO THE NONPROFIT SECTOR

Professor David C. Hammack
Fall, 2009

This seminar/tutorial-style course is designed to help students learn about the historical study of voluntary associations, nonprofit organizations, and the “nonprofit sector” in the United States. The course also pays attention to international variations and comparisons.

Students explore the influential philosophical and analytic interpretations of voluntary activity in human societies in general and in the U.S. in particular, the creation of the nonprofit sector in the U.S. at the time of the American Revolution, the widely varied uses that Americans have made of nonprofit organizations, the major institutions (foundations, federations, the market, the state and federal governments) that shape nonprofit activity in contemporary America, and the ways in which Americans use volunteer activity and nonprofit organizations to serve a great variety of purposes.

Students in HSTY 404 will meet weekly with MAND 401, and for additional discussions with the instructor. Graduate students will develop their own readings based on discussions with the instructor, as assigned.

Writing assignments will include weekly responses to the readings and an independent review essay to be developed by each student in consultation with the instructor. Grades will be based on active and timely participation in discussions and email exchanges, on assigned comments on readings, and on the review essay.

Required Readings

David C. Hammack, “Nonprofit Organizations in American History: Research Opportunities and Sources,” *The American Behavioral Scientist* Vol. 45 No. 11, July 2002, pp. 1638-1674.

David C. Hammack, editor, *Making the Nonprofit Sector in the United States: A Reader* (Bloomington: Indiana University Press, 1998; paperback edition, 2000).

Lester M. Salamon, *America's Nonprofit Sector: A Primer* Second Edition (New York: The Foundation Center, 1999).

Additional readings to be selected in relation to student interests and to provide additional context.

A Preliminary List of Useful Titles by Period follows:

General Overviews

- David C. Hammack, "Nonprofit Organizations in American History: Research Opportunities and Sources," *The American Behavioral Scientist* Vol. 45 No. 11, July 2002, pp. 1638-1674.
- David C. Hammack, editor, *Making the Nonprofit Sector in the United States: A Reader* (Bloomington: Indiana University Press, 1998; paperback edition, 2000). See introductions and overall selection.
- Burke, Colin B. (2001). "Nonprofit History's New Numbers (and the Need for More)." *Nonprofit and Voluntary Sector Quarterly* 30 (2), pp. 174-203.

Other Overviews

- Bremner, Robert H. (later edition, 1988). *American Philanthropy*. (University of Chicago Press).
- Curti, Merle. (1958). "American Philanthropy and the National Character," *American Quarterly* 10 (Winter), pp. 420-437.
- Friedman, L. J., and Mark D. McGarvie (2003). *Philanthropy, and Civility in American History* (Cambridge: Cambridge University Press).
- Hall, Peter Dobkin. (2006). Introduction and Nonprofit/Philanthropy section of *Historical Statistics of the United States: Millennial Edition*. (New York: Cambridge University Press).
- Schlesinger, Arthur M. (1944). "The Biography of a Nation of Joiners," *The American Historical Review*.
- Skocpol, Theda, Ganz, M., and Munson, Z. (2000). "A Nation of Organizers: The Institutional Origins of Civic Voluntarism in the United States." *American Political Science Review* 94 (3), pp. 527-546.

Topical Overviews

- Finke, Roger and Rodney Stark. (1992). *The Churching of America 1776-1990: Winners and Losers in our Religious Economy* (New Brunswick: Rutgers University Press).
- Gamm, G., & Putnam, Robert D. (2001). "The Growth of Voluntary Associations in America, 1840-1940." In R.I. Rotberg, editor, *Patterns of Social Capital: Stability and Change in Historical Perspective*. (Cambridge: MIT Press.) pp. 173-219.
- Gutmann, Amy. (1998). *Freedom of Association*. (Princeton: Princeton University Press).
- Haci, Timothy A. (1997). *Second Home: Orphan Asylums and Poor Families in America*. (Cambridge: Harvard University Press).
- Hansmann, Henry. (1996) *The Ownership of Enterprise* (Cambridge, Mass.: Harvard University Press).
- Jorgenson, Lloyd P. (1987). *The State and the Non-Public School, 1825-1925*. (Columbia: The University of Missouri Press).
- Olasky, Marvin. (1992). *The Tragedy of American Compassion* (Washington, D.C.: Regnery Publishing, Inc.).
- Oates, Mary J. (1995). *The Catholic Philanthropic Tradition in America* (Bloomington, Indiana: University of Indiana Press).
- Putnam, Robert. (2000). *Bowling Alone: The Collapse and Revival of American Community*. (New York: Simon & Schuster).
- Simon, John G. (1987). "The Tax Treatment of Nonprofit Organizations: A Review of Federal and State Policies," in Walter W. Powell, ed., *The Nonprofit Sector: A Research Handbook* (New Haven: Yale University Press), pp. 67-98.
- Skocpol, Theda. 2003. *Diminished Democracy: From Membership to Management in American Civic Life*. Norman, OK: University of Oklahoma Press.
- Scott, Anne Firor. (1992). *Natural Allies: Women's Associations in American History* (Urbana and Chicago: University of Illinois Press).
- Schudson, Michael. (1998) *The Good Citizen: A History of American Civic Life*. (New York: The Free Press).

Colonial Period

- Klein, Milton M. (1971) *The Independent Reflector, or Weekly Essays on Sundry Important Subjects More Particularly Adapted to the Province of New-York*, by William Livingston and others. (Cambridge: Harvard University Press).
- Klein, Milton M. (1974). *The Politics of Diversity: Essays in the History of Colonial New York*. (Port Washington, N.Y.: Kennikat).
- McLoughlin, William G. (1971). *New England Dissent, 1630-1833: A Chapter in the History of Individual Freedom* (Cambridge: Harvard University Press).
- Schwartz, Sally. (1987). "A Mixed Multitude": *The Struggle for Toleration in Colonial Pennsylvania* (New York: New York University Press).
- Van Voorst, Carol. (1989). *The Anglican Clergy in Maryland, 1692-1776* (New York: Garland Publishing, Inc.).

Early National Period/Civil War

- Billington, Ray Allen. (1938). *The Protestant Crusade, 1800-1860: A Study of the Origins of American Nativism* (New York: Macmillan).
- Brown, Richard D. (1973). "The Emergence of Voluntary Associations in Massachusetts, 1760-1830," *Journal of Voluntary Action Research* II, pp. 64-73.
- Buckley, Thomas J. (1977). *Church and State in Revolutionary Virginia, 1776-1787* (Charlottesville: University Press of Virginia).
- Carey, Patrick W. (1987). *People, Priests, and Prelates: Ecclesiastical Democracy and the Tensions of Trusteeism* (Notre Dame, Indiana: Notre Dame University Press).
- Dalzell, Robert F., Jr., *Enterprising Elite: The Boston Associates and the World They Made* (Cambridge: Harvard University Press, 1987).
- Foster, Charles I. (1960). *An Errand of Mercy: The Evangelical United Front, 1790-1837*. (Chapel Hill: The University of North Carolina Press).
- Frederickson, George. (1965). *The Inner Civil War: Northern Intellectuals and the Crisis of the Union*. (New York: Harper & Row).
- Giesberg, Judith Ann. (2000). *Civil War Sisterhood: The U.S. Sanitary Commission and Women's Politics in Transition*. (Boston: Northeastern University Press).
- Ginzberg, Lori. (1990) *Women and the Work of Benevolence: Morality, Politics, and Class in the Nineteenth-Century United States* (New Haven, Ct.: Yale University Press).
- Glenn, Myra. *Campaigns Against Corporal Punishment: Prisoners, Sailors, Women, and Children in Antebellum America*
- Griffin, Clifford S. (1960). *Their Brothers' Keepers: Moral Stewardship in the United States, 1800-1850* (New Brunswick: Rutgers University Press).
- Hall, Peter Dobkin. (1982). *The Organization of American Culture, 1700-1900: Private Institutions, Elites, and the Origins of American Nationality*. (New York: New York University Press).
- Heyrman, Christine Leigh. (1997). *Southern Cross: The Beginnings of the Bible Belt*. New York: Knopf.
- Harris, Neil, *The Artist in American Society: The Formative Years, 1790-1860* (New York: George Braziller, 1966).
- Jeffrey, Julie Roy. (1998) *The Great Silent Army of Abolitionism: Ordinary Women in the Antislavery Movement*. (Chapel Hill and London: University of North Carolina Press).
- Kaestle, Carl F. (1973). *The Evolution of an Urban School System: New York City, 1780-1850* (Cambridge: Harvard University Press).
- Lebsock, Suzanne. (1984). *The Free Women of Petersburg: Status and Culture in a Southern Town, 1784-1860* (New York: W.W. Norton; section reprinted in Hammack, *Making the Nonprofit Sector*, 1998).

- Neem, Johann N. (2003). "Politics and the Origins of the Nonprofit Corporation in Massachusetts and New Hampshire, 1780-1820," *Nonprofit and Voluntary Sector Quarterly*, Vol. 32, No. 3, 344-365.
- Meyer, Jacob C. (1930). *Church and State in Massachusetts from 1740 to 1833: A Chapter in the History of the Development of Individual Freedom* (Cleveland: Western Reserve University Press).
- Miller, Howard S. (1961). *The Legal Foundations of American Philanthropy, 1776-1844*. (Madison: State Historical Society of Wisconsin).
- Noll, Mark. (2001). *God and Mammon: Protestants, Money, and the Market, 1790-1860*. (New York: Oxford University Press).
- Nord, David Paul. (2004) *Faith in Reading: Religious Publishing and the Birth of Mass Media in America* (New York: Oxford University Press).
- Novak, William J. (2001). "The American Law of Association: The Legal-Political Construction of Civil Society," *Studies in American Political Development* 15: 163-188 (Cambridge University Press).
- Pease, William and Pease, Jane. (1985). *The Web of Progress: Private Values and Public Styles in Boston and Charleston, 1828-1843* (New York: Oxford University Press).
- Porterfield, Amanda. (1997). *Mary Lyon and the Mount Holyoke Missionaries*. (New York: Oxford University Press).
- Quinn, John F.. (2002). *Father Mathew's Crusade: Temperance in Nineteenth-Century Ireland and Irish America*. (Amherst: University of Massachusetts Press).
- Raboteau, Albert J. (1978). *Slave Religion: The "Invisible Institution" in the Antebellum South* (New York: Oxford University Press).
- Ryan, Susan M. 2003. *The Grammar of Good Intentions: Race and the Antebellum Culture of Benevolence*. (Ithaca: Cornell University Press, 2003).
- Sheehan, Bernard W. (1972). *Seeds of Extinction: Jeffersonian Philanthropy and the American Indian* (The University of North Carolina Press)
- Shenk, Wilbert R., editor. (2004). *North American Foreign Missions, 1810-1914: Theology, Theory, And Policy* (Wm. B. Eerdmans Publishing).
- Smith-Rosenberg, Carroll. 1971. *Religion and the Rise of the American City: The New York City Mission Movement, 1812-1870* (Ithaca: Cornell University Press).
- Story, Ronald. (1980). *The Forging of an Aristocracy: Harvard & The Boston Upper Class, 1800-1870* (Middletown, Conn.: Wesleyan University Press; Irvington, N.Y. : distributed by Columbia University Press).
- Whitehead, John S. *The Separation of College and State*.
- Wosh, Peter J. (1994). *Spreading the Word: The Bible Business in Nineteenth-Century America*. (Ithaca: Cornell University Press).
- Wright, Conrad Edick. (1992). *The Transformation of Charity in Postcolonial New England*. (Boston: Northeastern University Press.).
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- Wyatt-Brown, Bertram. (1969). *Lewis Tappan and the Evangelical War Against Slavery*. (Cleveland: Press of Case Western Reserve University).
- Wyllie, I.G. 1959. "The Search for an American Law of Charity." *Mississippi Valley Historical Review* 46 (2), 203-221.

Post-Civil War

- Beisel, Nicola. (1998). *Imperiled Innocents: Anthony Comstock and Family Reproduction in Victorian America*. (Princeton: Princeton University Press).
- Clemens, Elizabeth. (1997). *The People's Lobby: Organizational Innovation and the Rise of Interest Group Politics in the United States, 1890-1925*. (Chicago: University of Chicago Press).
- DiMaggio, Paul J. (1986). *Nonprofit Enterprise in the Arts: Studies in Mission and Constraint*. (New York: Oxford University Press).
- Ferguson, Charles Wright. (1937). *Fifty Million Brothers; A Panorama of American Lodges and Clubs*. (New York, Farrar & Rinehart).
- Harris, Neil. (1962). "The Gilded Age Revisited: Boston and the Museum Movement," *American Quarterly* (14), pp. 545-566.
- Haskell, Thomas. (1977). *The Emergence of Professional Social Science: The American Social Science Association and the Nineteenth-Century Crisis of Authority* (Urbana, Ill.: The University of Illinois Press).
- Hill, Patricia R. (1985). *The World Their Household: The American Women's Foreign Mission Movement and Cultural Transformation, 1870-1920*. (Ann Arbor : University of Michigan Press).
- Horowitz, Helen Lefkowitz. (1976). *Culture and the City: Cultural Philanthropy in Chicago from the 1880s to 1917*. (Chicago: University of Chicago Press).
- Jones, Jacqueline. (1992). *Soldiers of Light and Love: Northern Teachers and Georgia Blacks, 1865-1873* (Athens: University of Georgia Press).
- Keller, Robert H., Jr. (1983). *American Protestantism and United States Indian Policy*. (Lincoln, Nebraska: University of Nebraska Press).
- McCarthy, Kathleen D. (1982). *Noblesse Oblige: Charity & Cultural Philanthropy in Chicago, 1849-1929*. (Chicago: University of Chicago Press).
- McFeely, W.S. 1968. *Yankee Stepfather: General O. O. Howard and the Freedmen*. New Haven: Yale University Press.
- McPherson, James. (1975). *The Abolitionist Legacy: From Reconstruction to the NAACP*. (Princeton, N.J.: Princeton University Press).
- Muncy, Robyn, *Creating a Female Dominion in American Reform, 1890-1935* (New York: Oxford University Press).
- Newman, Louise Michele. *White Women's Rights: The Racial Origins of Feminism in the United States*
- Parker, Alison M. (1997). *Purifying America: Women, Cultural Reform, and Pro-Censorship Activism, 1873-1933*. (Urbana: University of Illinois Press).
- Pozzetta, G.E. (ed.). 1991. *Americanization, Social Control, and Philanthropy*. New York, NY: Garland, 1991.
- Pratt, John Webb. (1967) *Religion, Politics, and Diversity: The Church-State Theme in New York History* (Ithaca: Cornell University Press).
- Richardson, J.M. 1986. *Christian Reconstruction: The American Missionary Society and Southern Blacks, 1861-1890*. Athens, GA: The University of Georgia Press.
- Soyer, Daniel. (1997). *Jewish Immigrant Associations and American Identity in New York, 1880-1939*. (Cambridge: Harvard University Press).
- Stowell, Daniel W. (1998). *Rebuilding Zion: The Religious Reconstruction of the South, 1863-1877* (New York: Oxford University Press US, 1998).
- Sweet, William W. (1933). "The Churches as Moral Courts of the Frontier," *Church History*, Vol. 2, No. 1 (Mar., 1933), pp. 3-21
- Tuennerman-Kaplan, Laura. 2001. *Helping Others, Helping Ourselves: Power, Giving, and Community Identity in Cleveland, Ohio, 1880-1930*. (Kent, Ohio: Kent State University Press).
- Turner, James. (1985). *Without God, Without Creed: The Origins of Unbelief in America*. (Baltimore: The Johns Hopkins University Press).

- Waugh, J. 1997. *Unsentimental Reformer: The Life of Josephine Shaw Lowell*. Cambridge, MA: Harvard University Press.
- Sklar, Kathryn Kish. 1998. "The 'Quickened Conscience': Women's Voluntarism and the State, 1890-1920," *Report from the Institute for Philosophy and Public Policy* 18 (3)m 27-33.
- Rosner, David. (1982). *A Once Charitable Enterprise: Hospitals and Health Care in Brooklyn and New York, 1885-1915* (Princeton: Princeton University Press; selection in Hammack, *Making the Nonprofit Sector*, 1998).

First Half of the Twentieth Century

- Brown, Dorothy M., and McKeown, Elizabeth. (1997). *The Poor Belong to Us: Catholic Charities and American Welfare* (Cambridge: Harvard University Press).
- Curti, Merle. 1965. *American Philanthropy Abroad*. New Brunswick, NJ: Rutgers University Press.
- Curti, Merle, and Roderick Nash. (1965) *Philanthropy in the Shaping of American Higher Education* (New Brunswick, N.J.: Rutgers University Press).
- Cutlip, S.M. 1965. *Fund Raising in the United States: Its Role in America's Philanthropy*. New Brunswick, NJ: Rutgers University Press.
- Gamble, Vanessa Northington. (1995). *Making A Place for Ourselves: The Black Hospital Movement, 1920-1945*. (New York : Oxford University Press).
- Geiger, Roger L. (1986). *To Advance Knowledge: The Growth of American Research Universities, 1900-1940*. (New York: Oxford University Press).
- Harlan, Louis R. (1958). *Separate and Unequal: Public School Campaigns and Racism in the Southern Seaboard States, 1901-1915*. (Chapel Hill, University of North Carolina Press).
- Hawley, Ellis W. (1974). "Herbert Hoover, the Commerce Secretariat, and the Vision of an 'Associative State,' 1921-1928," *Journal of American History*, pp. 116-140.
- Hawley, Ellis W. (1995). *The New Deal and the Problem of Monopoly: A Study in Economic Ambivalence*. (New York: Fordham University Press, 1995. first edition, 1966).
- Higginbotham, Evelyn Brooks, 1993. *Righteous Discontent: The Women's Movement in the Black Baptist Church, 1880-1920*. Cambridge, MA: Harvard University Press.
- Hoxie, Frederick E. (1989) *A Final Promise: The Campaign to Assimilate the Indians, 1880-1920* (Cambridge; New York: Cambridge University Press)
- Hunter, Jane. (1984). *The Gospel of Gentility: American Women Missionaries in Turn-of-the-century China* (Yale University Press).
- Hutchison, William R. (). *Errand to the World: American Protestant Thought and Foreign Missions*
- Karl, Barry D., and Stanley N. Katz. (1981) "The American Private Philanthropic Foundation and the Public Sphere, 1890-1930," *Minerva* (19), pp. 236-270.
- Lagmann, Ellen Condliffe. (1989). *The Politics of Knowledge: The Carnegie Corporation, Philanthropy, and Public Policy* (Middletown, CT: Wesleyan University Press).
- Kaufman, J. 2002. *For the Common Good? American Civic Life and the Golden Age of Fraternity*. New York, NY: Oxford University Press.
- Peirce v. Society of the Sisters of Notre Dame*, 1925. Brief of the defendants and Decision by Mr. Justice Reynolds reprinted in Hammack, *Making The Nonprofit Sector*, 1998.
- Sills, David L. (1957). *The Volunteers: Means and Ends in a National Organization*. (Glencoe, Ill.: The Free Press).
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- Wheatley, Steven. (1988). *The Politics of Philanthropy: Abraham Flexner and Medical Education*. (Madison: The University of Wisconsin Press).

Second Half of the Twentieth Century

- Beito, David T. (2000). *From Mutual Aid to the Welfare State: Fraternal Societies and Social Services, 1890-1967*. (Chapel Hill: The University of North Carolina Press.).
- Carson, Emmet D. "The Evolution of Black Philanthropy: Patterns of Giving and Volunteering." In *Philanthropic Giving: Studies in Varieties and Goals*, edited by Richard Magat, 92-102. New York: Oxford University Press, 1989.
- Carter, Richard. (1961) *The Gentle Legions: National Voluntary Health Organizations in America* (Transaction Publishers, 1992 with an introduction by Virginia Hodgkinson).
- Graham, Hugh D. and Diamond, N. 1997. *The Rise of American Research Universities*. Baltimore, MD: The Johns Hopkins University Press.
- Hacker, Jacob S. 2002. *The Divided Welfare State: The Battle over Public and Private Social Benefits in the United States*. (Cambridge: Cambridge University Press).
- Hall, Peter Dobkin. (1992). *Inventing the Nonprofit Sector And Other Essays on Philanthropy, Voluntarism, and Nonprofit Organizations* (Baltimore: The Johns Hopkins University Press).
- Hoge, Dean R., Michael J. Donahue, and Charles E. Zech. (1996). *Money Matters: Personal Giving in American Churches* (Louisville, KY: John Knox Press).
- Howard, Christopher. (1997). *The Hidden Welfare State: Tax Expenditures and Social Policy in the United States*. Princeton, NJ: Princeton University Press.
- Iriye, Akira. (2002). *Global Community: The Role of International Organizations in the Making of the Contemporary World*. (Berkeley and Los Angeles: University of California Press. 2002).
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- Lagmann, Ellen Condliffe, editor. (1999). *Philanthropic Foundations : New Scholarship, New Possibilities*. (Bloomington, Ind.: Indiana University Press).
- Larson, Martin A. and C. Stanley Lowell. *The Religious Empire: The Growth and Danger of Tax-Exempt Property in the United States*. Washington: Luce, 1978.
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- Morris, Andrew J. F. (2009). *The Limits of Voluntarism: Charity and Welfare from the New Deal through the Great Society*. (Cambridge University Press).
- Piven, Frances Fox and Richard A. Cloward. (1977). *Poor People's Movements: Why They Succeed and How They Fail* (New York: Pantheon).
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- Skocpol, Theda, and Fiorrini, M.P. (1999). *Civic Engagement in American Democracy*. (New York: Russell Sage Foundation for Brookings Institution Press.).
- Silber, Norman J. (2001). *A Corporate Form of Freedom: The Emergence of the Nonprofit Sector*. (Boulder, Colorado: Westview.).
- Smith, Steven Rathgeb, and Lipsky, Michael. (1993). *Nonprofits for Hire: The Welfare State in the Age of Contracting*. (Cambridge: Harvard University Press.).
- Stevens, Rosemary. (1989). *In Sickness and in Wealth: American Hospitals in the Twentieth Century*. (New York: Basic Books.).

Swords, Peter. 1981. *Charitable Real Property Exemption in New York State*. New York: Association of the Bar of the City of New York and Columbia University Press.

Verba, Sidney, Kay Lehman Scholzman, and Henry E. Brady. (1995). *Voice and Equality: Civic Volunteerism in American Politics*. (Cambridge: Harvard University Press).

The Rise and Decline of Catholic Religious Orders: A Social Movement Perspective (S U N Y Series in Religion, Culture, and Society) by Patricia Wittberg